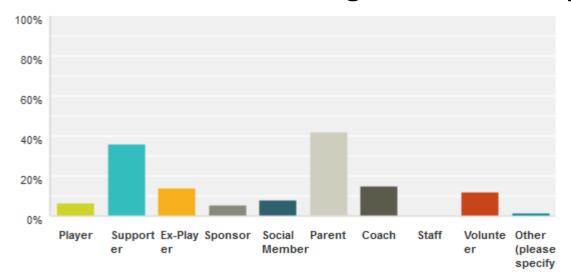
Esher Member's December Survey 2016



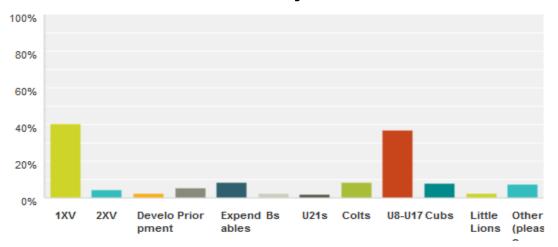
Q1. Which of the following best describes you?



Answer Choices	~	Responses	~
▼ Player		6.58%	10
▼ Supporter		36.18%	55
▼ Ex-Player		13.82%	21
Sponsor		5.26%	8
Social Member		7.89%	12
▼ Parent		42.11%	64
Coach		15.13%	23
▼ Staff		0.66%	1
▼ Volunteer		11.84%	18
→ Other (please specify)	Responses	1.32%	2

Members identify with multiple roles

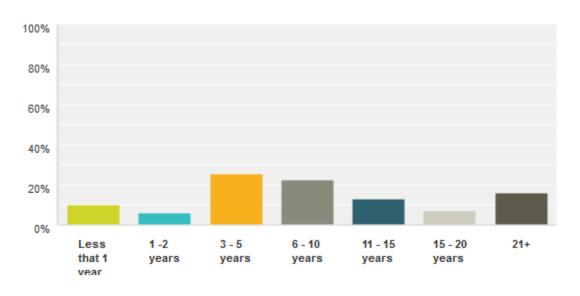
Q2. Which teams are you associated with



Responses	~
40.27%	60
1.70%	7
2.68%	4
5.37%	8
3.72%	13
2.68%	4
2.01%	3
3.72%	13
36.91%	55
3.05%	12
2.68%	4
7.38%	11
2.	68%

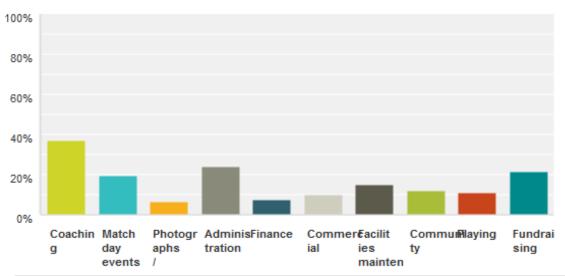
Members identify with multiple teams

Q3. How long have you been associated with Esher Rugby club



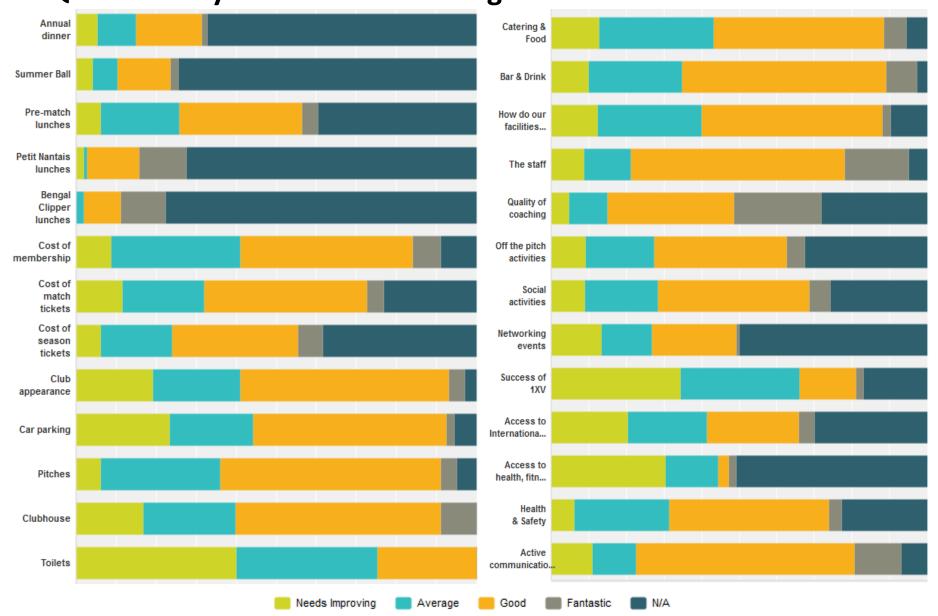
Answer Choices —	Responses	~
Less that 1 year	9.87%	15
▼ 1 -2 years	5.92%	9
→ 3 - 5 years	25.66%	39
← 6 - 10 years	22.37%	34
▼ 11 - 15 years	13.16%	20
▼ 15 - 20 years	7.24%	11
21 +	15.79%	24
Total		152

Q4. Given the opportunity would you help with



An	swer Choices	Responses	~
~	Coaching	36.96%	34
•	Match day events	19.57%	18
•	Photographs / videos	6.52%	6
•	Administration	23.91%	22
•	Finance	7.61%	7
•	Commercial	9.78%	9
•	Facilities maintenance	15.22%	14
•	Community	11.96%	11
•	Playing	10.87%	10
•	Fundraising	21.74%	20
Total	al Respondents: 92		

Q5. How do you rate the following



Q5. How do you rate the following

	~	Needs Improving	Average -	Good 🔟	Fantastic -	N/A -	Total -	Weighted Average
~	Annual dinner	5.48% 8	9.59% 14	16.44% 24	1.37% 2	67.12% 98	146	4.15
~	Summer Ball	4.17% 6	6.25% 9	13.19% 19	2.08% 3	74.31% 107	144	4.36
~	Pre-match lunches	6.12% 9	19.73% 29	30.61% 45	4.08% 6	39.46% 58	147	3.51
~	Petit Nantais lunches	2.07% 3	0.69% 1	13.10% 19	11.72% 17	72.41% 105	145	4.52
~	Bengal Clipper lunches	0.00% 0	2.10% 3	9.09% 13	11.19% 16	77.62% 111	143	4.64
~	Cost of membership	8.90% 13	32.19% 47	43.15% 63	6.85% 10	8.90% 13	146	2.75
~	Cost of match tickets	11.56% 17	20.41% 30	40.82% 60	4.08% 6	23.13% 34	147	3.07
~	Cost of season tickets	6.16% 9	17.81% 26	31.51% 46	6.16% 9	38.36% 56	146	3.53
~	Club appearance	19.18% 28	21.92% 32	52.05% 76	4.11% 6	2.74% 4	146	2.49
~	Car parking	23.49% 35	20.81% 31	48.32% 72	2.01% 3	5.37% 8	149	2.45
~	Pitches	6.12% 9	29.93% 44	55.10% 81	4.08% 6	4.76% 7	147	2.71
~	Clubhouse	16.89% 25	22.97% 34	51.35% 76	8.78% 13	0.00% 0	148	2.52
~	Toilets	40.00% 60	35.33% 53	24.67% 37	0.00% 0	0.00% 0	150	1.85

Q5. How do you rate the following

	~	Needs Improving	Average -	Good 🔻	Fantastic +	N/A -	Total -	Weighted Average
~	Catering & Food	12.84% 19	30.41% 45	45.27% 67	6.08% 9	5.41% 8	148	2.61
~	Bar & Drink	10.07% 15	24.83% 37	54.36% 81	8.05% 12	2.68% 4	149	2.68
~	How do our facilities compare to others	12.41% 18	27.59% 40	48.28% 70	2.07% 3	9.66% 14	145	2.69
-	The staff	8.90% 13	12.33% 18	56.85% 83	17.12% 25	4.79% 7	146	2.97
~	Quality of coaching	4.79% 7	10.27% 15	33.56% 49	23.29% 34	28.08% 41	146	3.60
~	Off the pitch activities	9.15% 13	18.31% 26	35.21% 50	4.93% 7	32.39% 46	142	3.33
~	Social activities	9.03% 13	19.44% 28	40.28% 58	5.56% 8	25.69% 37	144	3.19
~	Networking events	13.38% 19	13.38% 19	22.54% 32	0.70% 1	50.00% 71	142	3.61
~	Success of 1XV	34.46% 51	31.76% 47	14.86% 22	2.03% 3	16.89% 25	148	2.35
~	Access to International tickets	20.41% 30	21.09% 31	24.49% 36	4.08% 6	29.93% 44	147	3.02
~	Access to health, fitness and nutrition advice that is age specific	30.56% 44	13.89% 20	2.78% 4	2.08% 3	50.69% 73	144	3.28
-	Health & Safety	6.16% 9	25.34% 37	42.47% 62	3.42% 5	22.60% 33	146	3.11
~	Active communication about the club events such as sportsman's lunches/dinner, golf days, race days, Harlequins Big Match visits, networking meetings etc	10.96% 16	11.64 % 17	58.22% 85	12.33% 18	6.85% 10	146	2.92

Q6. Think about the answers from the previous - what do you think the club does well

there have been vast improvments over the past 2-3 years, communication has improved, but sometimes it Coaching and general dedication of staff is almost begging, catering has vastly improved, sometime i think they try to hard, something simple but good quality is better than fancy but poor execution. 12/18/2016 3:35 PM View respondent's answers Coaching and encouraging development Runs 1st XV well 12/18/2016 12:16 PM View respondent's answers 12/12/2016 11:33 PM Communicates well Very friendly and social 12/17/2016 6:30 AM View respondent's answers 12/15/2016 5:53 PM View respondent's answers communication of events View respondent's answers Sense of "belonging" to a decent rugby club in all senses Very Welcoming to visitors 12/13/2016 6:45 PM 12/12/2016 7:55 PM View respondent's answers 12/14/2016 8:06 PM View respondent's answers Running the carpark on match days 12/13/2016 3:28 PM View respondent's answers social events Good facilities & email info for members 12/12/2016 7:32 PM View respondent's answers 12/14/2016 6:25 PM View respondent's answers View respondent's answers Honestly - not much Makes people feel welcome Matchday's 12/13/2016 1:00 PM 12/12/2016 6:39 PM View respondent's answers 12/13/2016 9:37 PM View respondent's answers It's a community based club. 12/13/2016 1:00 PM View respondent's answers Community events 12/12/2016 3:26 PM Community engagement and commitment to safeguarding View re 12/12/2016 6:10 PM View respondent's answers Bringing on youngb people 12/12/2016 3:19 PM View re Communicate 12/12/2016 5:54 PM View respondent's answers Great friendly atmosphere 12/12/2016 2:40 PM View re See the "Goods" above and higher. 12/12/2016 5:37 PM View respondent's answers holds its own in spite of 12/12/2016 2:17 PM View re It operates well at the present level. Stepping up will be very difficult- see London Welsh! welcomes new players 12/12/2016 2:00 PM View re 12/12/2016 5:37 PM View respondent's answers

Caters for an aspirational 1st team whilst still providing a good environment for young and social players to play.

12/12/2016 4:18 PM View respondent's answers

Q7. If you had a magic wand, what would you wish for Esher

Rugby club? Championship place, stay up in that league, better crowd retention after games, (more people in the bar More variety of food more money for the club in the long run), more information about the other teams, their results, successes, 12/18/2016 12:16 PM needs, unless you are involved in anything but the 1s XV then there is little information View respondent's answers Better stand 12/17/2016 6:30 AM View respondent's answers Provide health and fitness facilities CAR PARK reserved space for season ticket holders 12/15/2016 11:51 PM View respondent's answers Plans to improve the grounds come to pass 12/16/2016 7:44 PM View respondent's answers 12/14/2016 6:25 PM View respondent's answers Better entrance Successful 1st XV Finances to at least keep us in National one 12/15/2016 5:53 PM View respondent's answers 12/16/2016 5:21 PM View respondent's answers 12/13/2016 9:37 PM View respondent's answers More money be promoted but with adequate funds 12/13/2016 9:45 AM Improve facilities in club house 12/13/2016 6:45 PM View respondent's answers CHAMPIONSHIP View respondent's answers Improved club house and catering, was a change in the summer now quite poor again 12/13/2016 7:58 AM To make loads of money and aim for the premiership 12/13/2016 11:21 AM View respondent's answers View respondent's answers A current international player View respondent's answers More money to have any realistic chance of progress 12/13/2016 6:02 AM 12/13/2016 10:43 AM View respondent's answers Fewer factions. A lucrative 3 year sponsorship deal View respondent's answers New playing stadium 12/12/2016 11:33 PM 12/13/2016 10:05 AM View respondent's answers Money New stand with bar, changing rooms, gym, weights, etc. 12/12/2016 1:56 PM View respondent's answers View respondent's answers 12/12/2016 9:11 PM Changing rooms for the children or access to Regular spot in the Championship 12/12/2016 1:49 PM View respondent's answers View respondent's answers 12/12/2016 8:45 PM Money 12/12/2016 1:36 PM View respondent's answers Regular spot in the Championship premiership rugby 12/12/2016 4:15 PM

12/12/2016 7:55 PM

Better Communications and better signage for opposition supporters

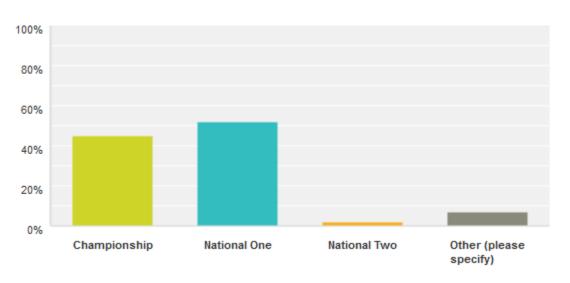
Effective Board that works together to achieve the clubs vision. View respondent's answers 12/12/2016 6:10 PM Two additional new sponsors with very deep pockets View respondent's answers 12/12/2016 5:54 PM

12/12/2016 8:45 PM View respondent's answers Promotion! 12/12/2016 8:22 PM View respondent's answers Better facilities for the average supporter.

View respondent's answers

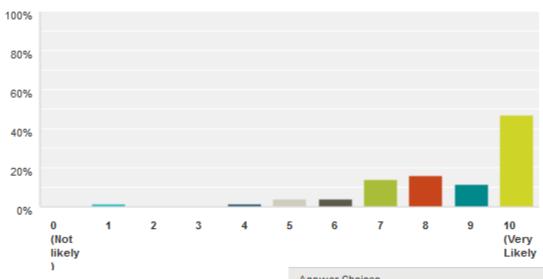
Clearance of debts 12/12/2016 3:33 PM more funding 12/12/2016 3:26 PM

Q8. What do you think is an attainable level of rugby for Esher?



Answer Choices	Responses	~
- Championship	45.00%	63
National One	52.14%	73
→ National Two	2.14%	3
Other (please specify) Responses	7.14%	10
Total Respondents: 140		

Q9. How likely are you to recommend Esher Rugby club to a friend or colleague?



NPS = 46

Answer Choices	Responses	-
0 (Not likely)	0.00%	0
- 1	1.32%	2
· 2	0.66%	1
- 3	0.66%	1
▽ 4	1.32%	2
- 5	3.97%	6
- 6	3.97%	6
· 7	13.91%	21
· 8	15.89%	24
- 9	11.26%	17
- 10 (Very Likely)	47.02%	71
Total		151